



**Annual  
Report  
2013 / 2014**



# Contents

Welcome Message	3
Vision & Mission	4
Child Sponsorship Programme	5
Binalfew's story	6
Community Development Programmes	7
Volunteer Ethiopia Programme	10
Our Team in Ethiopia	12
Our Team in the UK	13
Income Generation in the UK	14
Finances	15
Accounts	16
Accounts & Governance Notes	18
Independent Examiner's Report	20
Thank you!	21



# Welcome!

2013 saw The Kindu Trust celebrate its 15<sup>th</sup> anniversary. Over the course of the past 15 years, The Kindu Trust has had the honour of watching our first beneficiaries grow into young adults with so much to offer their communities. Of particular interest to our sponsors will be the story of Binalfew, who was one of our first sponsored children and is now a much valued member of The Kindu Trust staff team.

In 2013-14, The Kindu Trust built on the strength of our sponsorship programme and continued to develop a holistic approach to supporting the communities that we work with in and around Gondar. The Kindu Klub and Playgroup provide a structured educational and recreational setting that encourages children to remain in education. While the training and income generating activities offer family members the opportunity to acquire new skills and move towards earning a sustainable income.

Our Biogas project has had a massive impact on Gondar's Abiye Agzi community by creating clean and sustainable sanitation facilities as well as a kitchen area. This development has helped reduce the spread of waterborne diseases in the local area.

At an organisational level, our team in Ethiopia welcomed a new General Manager who has worked hard to strengthen our internal management systems and build on our relationship with local government.

Looking forward into 2014, The Kindu Trust will be expanding its range of income generating activities by opening a Bakery that will create jobs for 10 people and commencing a small micro-credit programme for our Mother's Group. We will also be undertaking an evaluation of our sponsorship programme and will share the results with you all.

We hope you will enjoy reading about all we have achieved with your support over the past year and thank you for helping us create such positive change!

*With best wishes, The Kindu Trust*

## *This Year at a Glance*

- ➔ **330** children sponsored to access education
- ➔ **15** sponsored young people graduate from university and college
- ➔ **2** Volunteers participate in our Volunteer Ethiopia Programme
- ➔ **£144,033** UK income – up 10% from last year

## Our Work

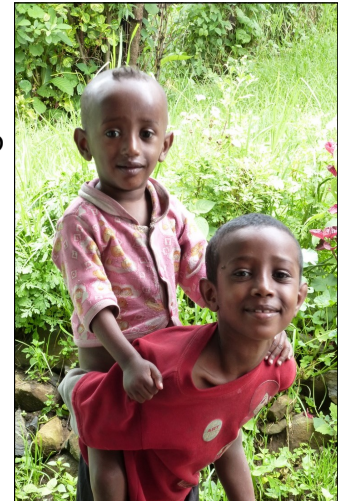
### *Our Vision:*

Our vision is of an Ethiopia in which every child is able to fulfil their full potential through access to education and healthcare and families are empowered to be self-reliant.

### *Our Mission:*

To support Ethiopian children, young adults and families to improve their livelihoods.

The Kindu Trust continues to achieve this mission through our core Child Sponsorship programme which provides access to education, healthcare and financial support to children and their families, primarily living in Gondar, but also in Addis Ababa, Debarq and Lalibela. In order to empower our beneficiaries and the wider community to be active participants in their own socio-economic development we have continued to build on our Community Development Programme.



# Child Sponsorship Programme

The child sponsorship programme links children from poor families in Ethiopia with overseas supporters, helping to cover the child's basic needs, thereby facilitating their education. Beneficiaries are covered by sponsorship until their graduation, at which point they are expected to be able to find a job and break their cycle of poverty. Money paid to us through the sponsorship programme is used in the following ways:

- **65%** is given to the mother/guardian of the child each month as **Direct Financial Support**. This money is used to purchase food, fuel and cover rent costs.
- **5%** is used for **Education Costs**; education at state schools in Ethiopia is free, but children must provide their own uniform, books and pens.
- **10%** is set aside into a **Medical Fund**. Visiting a doctor or picking up a prescription can cost money in Ethiopia; the Medical Fund covers a proportion of these costs for the sponsored child and household members. It also covers the cost of semi-annual medical check-ups.
- **5%** is set aside into a **Training Fund**. University places in Ethiopia are highly competitive, and not all sponsored children will achieve high enough grades to be able to attend. The Training Fund helps fund the costs of vocational and extra curricular training courses.
- **15%** is used to cover the costs of regular home welfare visits to the sponsored families.

## Our Impact

- *Between 2013-14, a total of 330 children were covered by The Kindu Trust's Sponsorship Programme*
- *20 beneficiaries attended university*
- *30 attended college*
- *15 graduated from university & college*
- *5 participated in vocational training*



## Binalfew's Story



**Best friend, Daniel with Binalfew at Fox House**

Binalfew Alemu was orphaned at the age of 9 following the deaths of his mother and two brothers. As he had no other family who could afford to take care of him he lived in a ward for orphaned children in Gondar Hospital for two years. He lived there with many other orphaned children and they were fed and cared for but none went to school. One day a Doctor from a UK hospital visited the ward and met the children, she knew of Kate Fereday and The Kindu Trust she had set up to help children living in poverty in Ethiopia and together they arranged to move 19 of the children living on the ward into their own home; Binalfew was one of these children.

*“I liked my life in the Fox House. Every time your birthday would be celebrated and you would wear nice clothes.”.*

In the Kindu Trust home, 9 children lived with a house mother; they were regularly fed, taught about washing, held study clubs together and went back to school! As time went on The Kindu Trust adjusted its systems so that children could live within their own families and Binalfew and his best friends, now 13, chose to move into their own house together. Four boys lived together in a one room house, taking it in turns to cook, playing football and helping build roads as part of local community programmes.

Thanks to sponsorship, Binalfew was able to stay in school where he was achieving high grades in English, Amharic, Science and Maths and where he showed a real talent for drawing. He was able to graduate into college and achieved high enough grades to choose his subject at university. For a further 3 years his sponsorship continued while he studied Business Management and Accounting at Bahir Dar University. Following his graduation Binalfew came back to Gondar to volunteer his time at The Kindu Trust where he was found to be so valuable we employed him! He can now be found in The Kindu Trust finance department where he supports The Kindu Trust as Cashier and Purchaser.

*“I was not going to continue my education while I was in the hospital, but then, one year after joining The Kindu Trust, I was admitted to a good school. Now I work at the Kindu Trust, I have seen my potential and I feel excited about the change I have met.”*



**Binalfew working at The Kindu TRust**

# Community Development Programmes

## *The Kindu Klub and Playgroup*

The Kindu Klub provides educational support through its library facilities, classes and extra-curricular activities. Many of the children that we work with are unable to reach their full potential as a result of their families' poverty status, HIV status, health issues or because they have lost their parents. All of these factors present an obstacle to them receiving adequate nutrition, care and opportunities to learn. This means that without the right support they are highly likely to drop out of education and continue the cycle of poverty for the next generation. The Kindu Klub is a vital source of support that seeks to break this cycle by offering the children academic, social and emotional support and providing them with the necessary foundations to remain in education. Every Friday the children have the chance to take part on our very own Kindu Football club.



In addition to this, The Kindu Trust has also developed a playgroup that promotes the importance of education and good sanitation and targets children at the most crucial point of their development during early childhood, a period that lays the foundations for a child's future cognitive, physical and emotional development. Over 2013-14 The Kindu Klub has served 100 children per week whilst the Playgroup receives 63 young children and 63 parent / carers.

Funding of these clubs is covered through donations, not by sponsorship money.

## ***The Kindu Klub Trips***

Last year we found that 82% of children sponsored from Gondar had never left Gondar's district. After the 2012 trip to Gondar castles we sought to make future trips outside of Gondar, to places of historic and cultural importance, and for pure enjoyment and fun! In 2013-14 the Kindu Klub children visited Gorgora and the Simien Mountains for the first time. Over 100 excited children made the trip to the Simiens; a world heritage site that includes the highest peak in Ethiopia. 4 members of (almost equally excited) Kindu Trust staff accompanied the children through the trip amid much mountain climbing, gelada baboon imitating, red fox spotting and, of course, home time bus singing.



**We would like to thank Studiosus Tours and First State Investment for supporting the Kindu Klub.**

## ***The Mother's Group and Toybox Project***

The Coffee Morning provides mothers and guardians of our sponsored children affected by HIV/AIDS with a place to socialise, seek peer and professional advice and to generate an income by making toys using local materials.

The Kindu Trust has collaborated with Gondar Hospital to make simple toys for the children's malnutrition ward and the women are paid a small amount for each toy made. It has been proven that stimulation through play improves the recovery and development of malnourished children.





## ***Mirt Stove Distribution***

Throughout 2013-14, 69 mirt stoves were distributed to households across Gondar and Debarq. Mirt stoves continue to grow in popularity as communities start to feel its environmental and economic value: the reduction in firewood and kerosene used for cooking. This leads to a reduction in the amount of money households would have invested if they were solely dependent on the firewood and increasing costs of kerosene.



## ***Biogas Community Sanitation Project***

The Biogas Project opened in January 2013 in response to the concerns of Gondar's Abiye Agzi community whose only sanitation facilities consisted of a dilapidated community toilet which had become a major health concern.

The Kindu Trust successfully worked with one of Ethiopia's most renowned biogas technicians, residents and local government to design, build and implement the region's first community biogas powered facility of latrines, showers and wash basins. Using biogas power had the added benefit of generating a renewable source of energy for local families and we were able to capitalize on this by building a kitchen on site for residents to cook and sell food.



The toilet and shower blocks are delivering convenient, safe and affordable sanitation services that have improved hygiene conditions in the village. On average 135 persons access the toilet, shower and kitchen facilities per day.

## ***Big Give Appeal for Bakery***

The Kindu Trust has continued to strengthen its partnership with Meketa, an organisation that supports families of Jewish origin in Gondar, through the Big Give Appeal. We worked together to raise funds to create a Bakery for 5 beneficiaries from each organisation. Once the Bakery opens in 2014, it will create job opportunities for the parents of some of our sponsored children and in turn enable them to earn a sustainable income to support their families.

# Volunteer Ethiopia Programme

We are extremely grateful to the amazing volunteers who have generously given their time and expertise to support our team in Gondar in 2013-14. Two of our volunteers share their experiences of their time in Gondar.

## **Andreas – Finance and Organisational Management Adviser, Germany**

In 2012/13 I took a year off to travel around the world and take part in some “projects” for my personal benefit. By chance I spoke to a friend who was involved with The Kindu Trust and several months later I found myself in Ethiopia. This country was not at all on my travel list (but it was the best “accident” I could experience)!

TKT had a need for support with Financial and Organisational management, so we agreed that I would train the project department in elaborating business plans and developing internal procedures. The kind welcome by all staff members was amazing, I felt directly integrated into the team. The collaboration with everyone was great, there were no language barriers and it was very interesting to learn from each other. There was even good beer and parties in the evening.

It was interesting to see how small amounts of money can effectively support people (even with a job many people earn less than £20 per month) and to observe that many charities with their projects in different areas (e.g. education, sanitization, health care, direct support for the poorest) have made a difference in the country.

All in all I had a great experience during my six weeks in Gondar with The Kindu Trust and afterwards when travelling through the country. In terms of people, landscape and culture (the churches are incredible) Ethiopia is an amazing country, which would normally never have come on my agenda. Thanks to everybody, I am sure I will come back!



## Jane – HIV Social Worker, UK

On 5<sup>th</sup> November 2013, I arrived in Gondar to begin a 6 week volunteer placement with The Kindu Trust. As a former Specialist HIV Social Worker in the UK, my remit was to work with TKT Mothers Coffee Morning Group, assessing health and social care needs, promoting HIV/AIDS awareness amongst the group and the staff, and evaluating existing services provided to mothers of TKT sponsored children, who are currently living with HIV/AIDS. Despite experiencing some initial apprehension about travelling alone, into the unknown, when I met ‘outgoing’ General Manager Ato Kassahun at Gondar Airport, I immediately knew that I was in safe hands. My first impressions of The Kindu Trust Ethiopian team were that they were an extremely welcoming, hard-working, dedicated and committed team – who also enjoyed a good night out!



I quickly settled into the routine of daily working at the project. I had travelled to Africa with a number of pre-conceived ideas about communities devastated by the AIDS epidemic, but was surprised and delighted to find that in Gondar, HIV treatments were free and widely available. The HIV+ mothers needing treatment who I met, had no problem in accessing and taking the medication exactly as prescribed, and HIV testing was considered as a normal and sensible precaution against the spread of HIV/AIDS. Although stigma was apparent at some level, the Mothers Coffee Morning Group proved to be an amazingly strong and mutually supportive band of women. My work with the Mothers Coffee Morning Group was extremely interesting and rewarding. I am optimistic, that with some further assistance, the group will continue to go from strength to strength, improving their own lives and the lives of their children.

# The Ethiopia Team



**Kassahun—General Manager (until Dec 2013)**

**Tilihun—General Manager (from Jan 2014)**

**Marta -Sponsorship Manager**

**Aster  
Sponsorship Coordinators**

**Abraham**

**Tadele  
Project Coordinator**

**Leul  
Accountant**

**Binalfew  
Cashier / Purchaser**



**Selamawit  
Youth Worker**

**Checkula  
Play Group**

**Wubit**

**Ababech**

**Hanna, Tefefu & Hiwot  
Beadmakers**

**Askalech  
Cook**

**Wagnew**

**Guards  
Abate**



***Honorary President***  
**Kate Fereday Eshete, Founder of The Kindu Trust**

Kate is no longer involved in the day to day running of The Kindu Trust, but continues to promote our work through her role as Honorary President.



**Abebe  
Gardener**

# The UK Team

## Staff



**Dilys Winterkorn—UK Country Manager** (part-time)

Brings a fundraising and project development background. Dilys

manages the UK office and ensures our operations are running smoothly.



**Melissa Miller—UK Country Manager** (Maternity Cover)

Melissa has worked with NGOs in the UK and West Africa to

improve socio-economic inclusion. She is committed to working with the team in Gondar to strengthen the impact of our work.



**Marilyn Herman - Sponsorship Coordinator** (until Jan 2014)

Marilyn joined TKT as a volunteer fundraiser before becoming

Sponsorship Coordinator. She forged links with other charities and institutions to push for facilities for disabled beneficiaries.



**Caroline Walker - Sponsorship Coordinator** (from Jan 2014)

Caroline has worked at local and

international levels in the UK, Rwanda and Ethiopia. She facilitates sponsorship liaison between our Gondar Office and international sponsors.

## Our Trustees



**Maren Modena - Chairman**

Bringing a business approach and professional outlook to the charity's operations, Maren first visited The Kindu Trust during a tour of Ethiopia.



**Matt Stockdale - Trustee**

Director of The Kindu Trust's partner charity, Link Ethiopia, Matt is a regular visitor to Ethiopia and has an in-depth knowledge of the country.



**Ruth Sabey - Trustee**

Having spent a year working in Gondar, Ruth is now semi-retired and a regular visitor to the UK office where she helps to manage staff and volunteers.



**Tom Caldwell - Treasurer** (until Jan 2015)

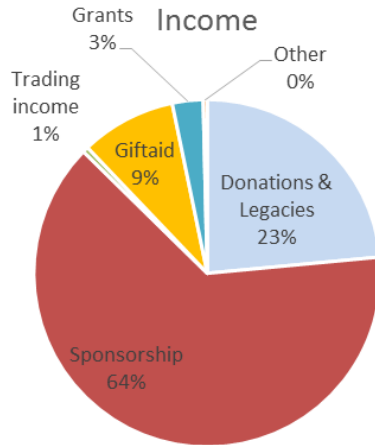
Keeping an eye on The Kindu Trust's finances, Tom works hard to make sure that the accounts are balanced and the expenses on budget.



**Jack Neville - Treasurer** (from Oct 2014)

Jack draws on his accounting background to oversee the preparation of the financial statements and to ensure that appropriate financial systems and controls are in place .

## Income Generation in the UK



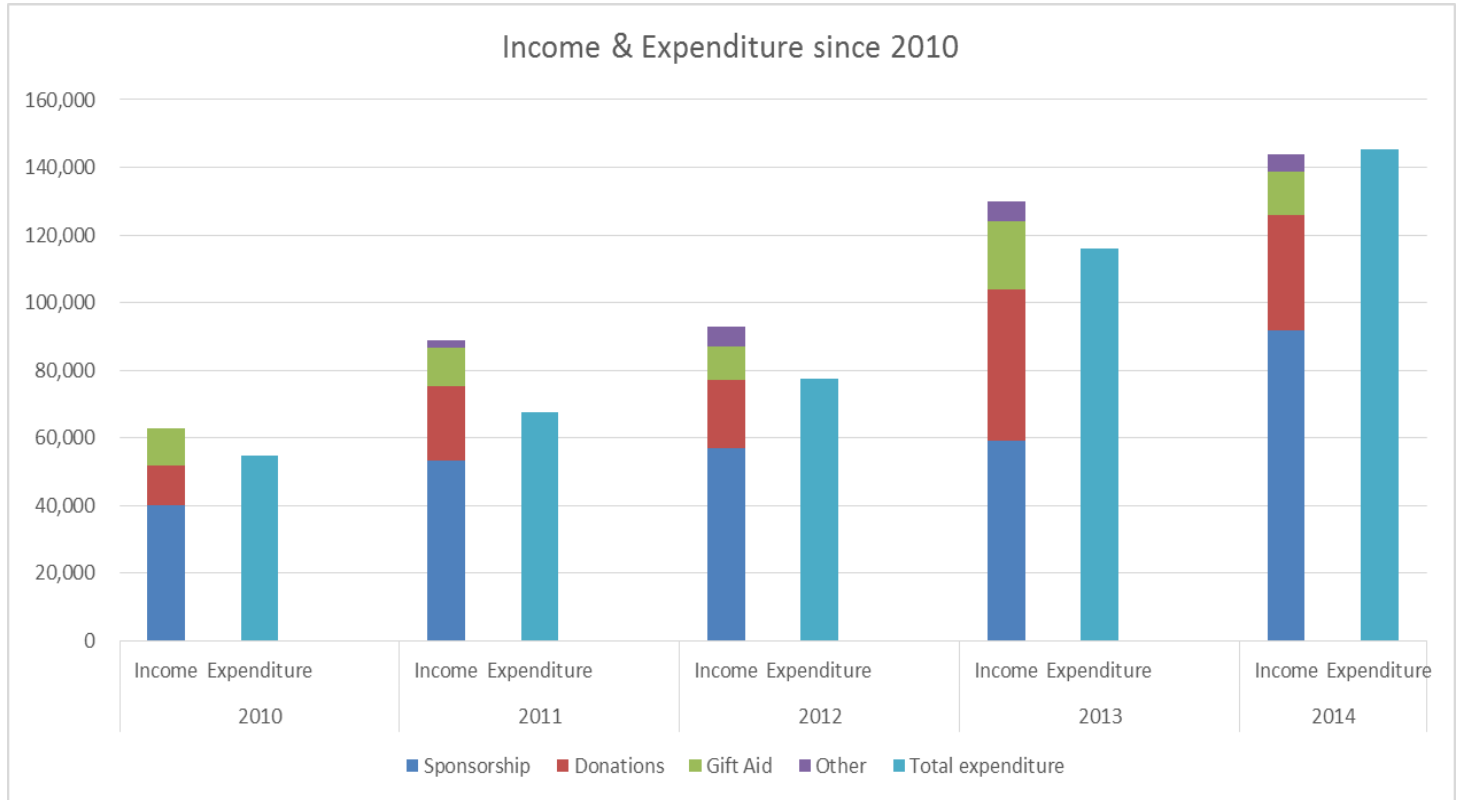
**64%** of our total income came from sponsorship related donations, with a further **23%** donations received to fund specific projects. The remaining **13%** of UK income came from unrestricted sources, including general donations, gift aid claims and income from craft and Christmas card sales.

Unrestricted income is very important as it enables us to fund new projects and cover the costs of running the charity.

If you would like to **donate** towards the work of The Kindu Trust you can do so online [www.kindustrust.org](http://www.kindustrust.org) or you can contact us to discuss how you would like to donate by emailing [kindu@kindustrust.org](mailto:kindu@kindustrust.org).

Further contact details are included at the back of this report.

# Finances



# Income and Expenditure Accounts

	Note	Unrestricted Funds (£)	Restricted Funds (£)	2014 Total (£)	2013 Total (£)
<b>Incoming resources from generated funds</b>					
Voluntary income		17,306	16,547	33,853	44,829
Investment income		4		4	4
<b>Incoming resources from charitable activities</b>					
Sponsorship & Monetary Gifts			91,951	91,951	59,084
Trading income		759		759	6,097
Gift Aid		12,777		12,777	20,034
Grants			4,150	4,150	
Other		540		540	
<b>Total incoming resources</b>		<b>31,386</b>	<b>112,647</b>	<b>144,033</b>	<b>130,047</b>
<b>Cost of generating funds</b>					
Fundraising	2	4,228		4,228	
<b>Net incoming resources available for charitable activities</b>		<b>27,158</b>	<b>112,647</b>	<b>139,805</b>	<b>130,047</b>
<b>Charitable activities</b>					
Programmes & Sponsorship	2	26,740	113,268	140,008	116,020
Governance	2	1,141		1,141	
Prior year adjustment in respect of cash at bank			1,211	1,211	
<b>Total charitable activity costs</b>		<b>27,881</b>	<b>114,478</b>	<b>142,359</b>	<b>116,020</b>
Net incoming (outgoing) resources from operations		(723)	(1,831)	(2,554)	14,027
<b>Total funds brought forward</b>		<b>19,331</b>	<b>27,354</b>	<b>46,685</b>	<b>32,659</b>
<b>Total funds carried forward</b>		<b>18,608</b>	<b>25,523</b>	<b>44,131</b>	<b>46,685</b>





## Cash Flow Statement

	2014	2013
<b>Net Cash inflow/(Outflow) from operating activities</b>	(2,254)	14,027
<b>Changes in Working Capital</b>		
(Increase)/ Decrease in debtors	1,253	(8,758)
Increase/( Decrease) in creditors	3,649	4,718
<b>Increase/ (decrease) in cash in the year</b>	<b>2,348</b>	<b>9,987</b>
<b>Net cash resources brought forward</b>	<b>39,621</b>	<b>29,634</b>
<b>Net cash resources carried forward</b>	<b>41,969</b>	<b>39,621</b>

*The notes form part of these Accounts approved by the Trustees and signed on their behalf by;*

**Maren Modena**

**Matt Stockdale**

## Balance Sheets

	2014	2013
<b>ASSETS</b>		
<b>Current assets</b>		
Debtors	10,529	11,782
Cash at bank and in hand	41,969	39,621
<b>Current Liabilities</b>		
<b>Creditors</b>	<b>8,367</b>	<b>4,718</b>
<b>Net assets</b>	<b>44,131</b>	<b>46,685</b>
<b>FUNDS</b>		
<b>Unrestricted funds</b>	<b>18,608</b>	<b>19,331</b>
<b>Restricted funds</b>	<b>25,523</b>	<b>27,354</b>
	<b>44,131</b>	<b>46,685</b>

# Accounts and Governance Notes

## 1. Accounting Policies

The principal accounting policies, all of which have applied consistently throughout the year, are set out below. Where a change of accounting policy or treatment has occurred, the prior year figures have been adjusted to reflect the new treatment.

### a Basis of Accounting

The financial statements are prepared using the historical cost convention and are in accordance with trust law, applicable accounting standards and the Statement of Recommended Practice, “Accounting and Reporting by Charities”, issued in March 2005, as amended.

### b Fund Accounting

Unrestricted funds are general funds that are available for use at the trustees’ discretion in furtherance of any of the objectives of the charity.

Restricted funds are those donated for use in a particular area or for specific purposes, the use of which is restricted to that area or purpose and the restriction means that the funds can only be used for specific projects or activities.

### c Income

Represents the amounts donated in cash.

The Charity’s unrestricted Fund consists of funds which the Charity may use for its charitable purposes.

### d Donated Goods, Volunteer and other Donated Services

Those donated and acquired for onward transmission to beneficiaries (chiefly clothing, toys and medical supplies) are included in the statement of financial activities as incoming resources and resources expended when they are distributed. They are valued at the amount the charity paid.

### e Foreign Currencies

Transactions in foreign currencies are recognised at the rate of exchange at the date of the transaction. The Charity makes month payments in Sterling to Ethiopia which has a closed currency, the Birr.

The charity does not own any non-monetary assets abroad.

### f Governance costs including Trustee's remuneration and Expenses

No remuneration was paid by the Charity to any of the Trustees for their services during the year. Trustees may receive out-of-pocket expenses.

Governance costs include those incurred in the governance by the trustees of the charity’s assets and are primarily associated with constitutional and statutory requirements of operating the charity.

### g Taxation

Irrecoverable VAT is not separately analysed and is charged to the statement of financial activities when the expenditure to which it relates is incurred and is allocated as part of the expenditure to which it relates.

## 2. Governance

	2014 Total (£)	2013 Total (£)
<b>UK Costs</b>		
Office expenses	4,530	3,546
Staff	23,259	13,432
Fundraising	65	1,647
Telecomms	454	63
Travel	977	3,801
Volunteering	1,089	380
Bank charges	598	762
Website	26	26
Miscellaneous	633	
Marketing	480	
	<b>32,109</b>	<b>23,656</b>
<b>Allocated</b>		
Fundraising	4,228	
Programmes & Sponsorship	26,740	
Governance	1,141	
	<b>32,109</b>	

## 3. Staff numbers

	2014	2013
<b>UK activities</b>		
Charitable activities	2	2
	<b>2</b>	<b>2</b>

## 4. Debtors

	2014	2013
<b>Gift Aid recoverable by the charity</b>		
	10,529	11,782

## 5. Cash at Bank in Hand

	2014	2013
<b>UK</b>		
Deposit	8,030	8,026
Current	33,939	31,593
	<b>41,969</b>	<b>39,619</b>

## 6. Creditors falling due within 1 year

	2014	2013
<b>Trade Creditors</b>		
	8,367	4,718

## 7. Funds

	2014	2013
<b>Unrestricted</b>		
Brought forward	19,331	27,743
Incoming	31,386	45,551
Cost of generating funds	(4,228)	
Programmes & Sponsorship	(26,740)	(23,964)
Governance	(1,141)	
Transfer		(30,000)
<b>Carried forward</b>	<b>18,608</b>	<b>19,331</b>
<b>Restricted</b>		
Brought forward	27,354	4,915
Incoming	112,647	84,496
Cost of generating funds	0	
Programmes & Sponsorship	(113,268)	(92,056)
Prior year adjustment in respect of cash at bank	(1,211)	
Transfer		30,000
<b>Carried Forward</b>	<b>25,523</b>	<b>27,354</b>

# Independent Examiner's Report

I, Thomas Picton-Turbervill, report on the accounts of the Trust for the year ended 31 March 2014, which are set out on pages 16 to 17 with Accounts and Governance Notes on pages 18-19.

## Respective responsibilities of trustees and examiner

The charity's trustees are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed. It is my responsibility to:

- Examine the accounts under section 145 of the 2011 Act;
- To follow the procedures laid down in the general Directions given by the Charity Commission under the section 145 (5)(b) of the 2011 Act and;
- To state whether particular matters have come to my attention.

## Basis of the Independent Examiner's Report

My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

## Independent Examiner's Statement

In connection with my examination, no matter has come to my attention which gives me reasonable cause to believe that in any material respect the requirements:

- To keep accounting records in accordance with section 130 of the 2011 Act: and to prepare accounts which accord with the accounting records and comply with the accounting requirements of the 2011 Act have not been met; or to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached.



Name: Thomas Picton-Turbervill

Address: (c/o) 66 Shoe Lane, London, EC4A 3BZ

Date: 26 January 2015

# Thank You!



***None of the work in this report would be possible without you!***

We would like to take this opportunity to thank each sponsor, each supporter, foundation and community group who have sponsored, donated and fundraised to support the work of The Kindu Trust.

The generosity of people such as yourselves from all over the world mean that we are able to continue our work supporting children in Ethiopia through education and to help parents work towards financial stability and independence.

Thank you sincerely for your kindness, thoughtfulness and generosity.

## ***Special thanks to:***

The Sycamore Trust, First State Investment, Studiosus Tours, Exodus Tours and Link Ethiopia.

We are grateful to Tom Picton-Turbervill for his assistance with our annual accounts.

To find out more about The Kindu Trust or how you can  
**Sponsor** or **Donate**, please visit our web page at  
[www.kindustrust.org](http://www.kindustrust.org).





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Charity Number: 1069574

